Real Estate Appraisal & Consulting

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For the past 23 years the **Golf Advisory Group**, a division of Wellspeak Dugas & Kane, has completed more than 2,000 golf course assignments nationwide. Our clients include course owners, national and local lenders, municipalities, and the legal community. We have completed appraisals in 24 different states in the US and routinely complete an average of 80 golf assignments a year. The following highlights some of our more recent accomplishments.



Liberty National Golf Club, Jersey City, NY



Crystal Springs & Grand Cascades Lodge Resort, NJ



National Golf Links, Southampton, NY



The Bears Club, Jupiter, FL

Golf Advisory Group served as a consultant and was successful in negotiating tax reductions on several clubs including, CC of Farmington, Hartford Golf Club, Wampanoag CC, Wethersfield CC, Farmington Woods, and CC of Waterbury to name a few.

Golf Advisory Group worked with the Trust For Public Land in Boston, MA on an assessment appeal and the leasing of the Rockland Golf Course, in Rockland, MA. The appeal resulted in a \$1.5 million value reduction, while the leasing produced twice the rent being paid by the former tenant.

Golf Advisory Group - WDK, worked with several prominent law firms and aided in the assessment reduction of Fairview CC, Round Hill CC and Greenwich CC in Greenwich, CT, along with Quaker Ridge GC and Westchester CC in NY.

Golf Advisory Group acted as an expert witness in a partnership dispute involving an 18-hole golf club in N.J. The product of our work and testimony resulted in a very favorable decision worth nearly \$1 million for our client. The judge accepted our entire testimony and opinion of value.

When you're looking to line up an expert in golf course valuation and consulting, contact the **Golf Advisory Group** at **Wellspeak Dugas & Kane** 203-699-8920 ext. 304, or **WDKGOLF@YAHOO.COM**